

President's Message

On April 30th through May 2nd over 100 TEDC members met for the annual Spring Conference. The Spring 2008 Conference provided all who attended excellent professional networking opportunities and informative sessions mixed with good food, weather, and golf in Destin, Florida.

The opening session featured Susan Cowden with the Tennessee Department of Labor & Workforce with an update on the Work Keys programs. Deborah Cameron with TVA brought the group valuable information on TVA's Economic Development Support Services. Joe Gibbs & Jim Murphy with Boulton, Cummings, Conners, & Berry provided information on PILOTS, TIFS, & Incentives. Deb Woolley, President of the Tennessee Chamber of Commerce and Industry and State Representative Robert Bibb gave legislative updates. Robert Ingram, President and CEO of Baldwin County Economic Development Alliance gave an SEDC update.

Friday's session featured Amy Bunton and Hank Helton from Southeast Community Capital, a division of the U.S. Treasury Department. They gave an overview of their services and how they provide loans to disadvantaged small businesses lacking access to traditional financing options in

low-income areas throughout Tennessee and northern Alabama. Tim Weston with TVA shared information on the trends in economic development and George Halford, president of the Cookeville - Putman County Chamber of Commerce lead a round table discussion on how to become a CEcD and the benefits of being a CEcD.

The session concluded with messages from Reagan Farr, Tennessee Commissioner of Revenue and Matt Kisber, Tennessee Commissioner of Economic Development.

One of the conference highlights was the TEDC Honorary Lifetime Membership Award that was



Doug Lawyer, Kim Denton

given to our friend and colleague George W. "Bill" Shuff. Bill was given the award for his 35 years of involvement with TEDC where he has served on the board and as president of the organization. Thanks Bill, for your hard work and dedication to TEDC. Members like Bill Shuff are the reason TEDC continues to be a strong and influential organization. Mark your calendars now for the Fall Conference, September 24-26, 2008 in Jackson, Tennessee. Installation of the new officers as well as the Fred Harris Professional of the Year Award and the Jim Spradley Volunteer of the Year Award will be presented at the Fall Conference. See you there!

Check out tnedc.com for presentations and photos from the spring conference.



Doug Lawyer
President, TEDC

2007-2008 Board Members

Doug Lawyer - President
Walt Wood - Vice President
Paul Latture - Secretary/Treasurer
Mark Herbison - Immediate Past President/Legislative Liaison
Donald Hurst - East Tennessee
David Hamilton - Middle Tennessee
Spencer Sessions - West Tennessee
Mike Evans - SEDC Director
Paul LaGrange - State Liaison

**TEDC Middle Tennessee
Regional Meeting
July 24, 2008**

**TEDC Fall Conference
September 24-26, 2008
Jackson, TN**

For more info visit:
www.tnedc.com

tnedc.com

Tennessee

Economic
Development
Council

Spring Conference Golf Winners!

First
Place Team
Joshua Thornton
Shane Burris
Brent Blalock
Joseph Ledford

Third
Place Team
Robinson Tennel
Ronnie Raney
Jim Stock

Second
Place Team
Chad Chancellor
Larry Weber
Michael Evans
George Halford



visit us at
tnedc.com

Register
Now!

TEDC Middle Tennessee Regional Meeting
Thursday, July 24, 2008
The Renaissance Center | 855 Highway 46 S., Dickson, TN
call 615.256.5141 or email suzie.lusk@tnchamber.org

INDUSTRY NEWS



10:00 a.m. – 10:30 a.m.
Illegal Alien Employment Act

Dan Bailey | Labor and Workforce Development

10:30 a.m. – 11:00 a.m.
Career Readiness Certificates

John Watz | Workforce Essentials

11:00 a.m. – 11:30 a.m.
The Source

Martha Wettemann | Labor and Workforce Development

11:30 a.m. – 12:45 p.m.
Lunch

12:45 p.m. – 1:15 p.m.
FastTrack Job Training Assistance Program

Jeff Bolton | Economic and Community Development

1:15 p.m. – 1:30 p.m.
General TEDC Discussion

1:30 p.m. – 1:45 p.m.
Laser Light Show Demonstration

1:45 p.m.
Adjourn

TEDC Past Regional Meetings

- West Tennessee Regional Meeting
Was Held May 23rd at the Doubletree Hotel Downtown Memphis
- East Tennessee Regional Meeting
Was Held March 14th at the Elizabethton Airport, Elizabethton, TN

For an overview of these meetings, power point presentations from the presenters and photos, visit www.tnedc.com.



2008 Spring Conference



2008 Spring Conference

Honorary Lifetime Membership Award Recipient

George W, "Bill" Shuff was recognized for his 35 years of involvement with TEDC. Bill has served on the TEDC board and was a Past President of TEDC. He has been an active member of TEDC for over 35 years. His leadership and guidance has helped TEDC grow and become an influential organization in the state of Tennessee. Mr. Shuff is only the ninth TEDC member to have been honored with this award. " I am extremely honored to receive this award and to be a part of this great organization. I have formed many great business relationships as well as lifetime friends through TEDC."

Left: Walt Wood, Vice President of TEDC presenting George "Bill" Shuff with the Honorary Lifetime Membership.





Message from John Bradley, Senior Vice President Tennessee Valley Authority Economic Development

TVA is celebrating its 75th anniversary in May 2008. President Franklin D. Roosevelt signed the TVA Act into law on May 18, 1933. TVA has a long, proud history of serving the Tennessee Valley by providing reliable, affordable electricity, supporting a thriving river system, and stimulating economic development.

TVA and its distributor customers of TVA power are known for excellent reliability and affordable electric rates. TVA has a strong mix of generation assets that includes coal, hydro, nuclear, combustion turbines, and renewable sources. Power delivered through TVA transmission lines has proven to be 99.999% reliable for the past consecutive eight years.

Economic development is at the heart of TVA's mission. In carrying out this important mission, TVA doesn't operate alone. Economic development is a team sport with each player having a vital role. In addition to TEDC, TVA and local power companies are privileged to partner with many fine organizations, including the State of Tennessee, regional industrial development agencies, the Appalachian Regional Commission, the Tennessee Chamber of Commerce and numerous local Chamber and community leaders.

Our strong partnerships ensure that we are ready to:

- Attract quality jobs and new corporate investments.
- Support the retention and growth of existing companies.
- Prepare communities for economic growth.
- Continue to make Tennessee a great place to live and work.

As we move beyond our 75th year and enter a constantly changing and challenging industry landscape, we pledge to earn the continued respect of our customers and partners. TVA's strategic plan calls for TVA's performance to be in the top quartile in every aspect of our business. Our goals are set by reviewing industry benchmarks. We continue the same three-part mission: supply reliable and affordable power, manage the Tennessee River system and surrounding lands as a steward of natural resources, and partner with communities and states for economic success.

To provide feedback and learn more about these strategic efforts or other TVA economic development services, please visit our Web site, TVAed.com, or call us at 615.232.6225.

THANK YOU SPONSORS

EARLY BIRD RECEPTION

Matteson-Hudson Construction Co.
J.E. Crain & Sons
Crye-Leike Relocation Services-
Memphis, Ronnie Raney
Chattanooga, Cheryl Nall
Nashville, Betsy Spinney

COFFEE BREAK

Nashville Area Chamber of Commerce
AT&T

CONTINENTAL BREAKFAST

Clarksville/Montgomery County EDC
Dickson County Chamber Of Commerce

GOLF

Middle TN Industrial Dev. Association
Southeast Community Capital
Phillips & Jordan, Incorporated

LUNCH

Blaine Construction Corporation
JESCO, Inc.

DOOR PRIZES

Oak Ridge Economic Partnership
Dyersburg/Dyer County Chamber of Commerce

DINNER

H & M Construction Co., Inc.
Economic Development Board of Blount
Lauderdale County Chamber/Eco. & Com. Dev.
Boult, Cummings, Conners & Berry, PLC

GENERAL SPONSORS

Bell & Associates Construction, LP
Knestrick Contractors, Inc.
Phillips & Jordan, Incorporated
Gresham, Smith & Partners
Cookeville-Putnam County Chamber
Tellico Reservoir Development Agency
Memphis Regional Chamber of Commerce
Norfolk Southern Corp.
Journal Communications
The Jackson Area Chamber of Commerce
Knoxville Area Chamber Partnership
Barge, Waggoner, Sumner & Cannon, Inc.
East Tennessee Economic Development Agency
Forcum Lannom Contractors, LLC
Rutherford County Chamber of Commerce
CN Railway
Jackson Energy Authority
Shelbyville-Bedford County Chamber
First Community Development
TTL, Inc.

HOSPITALITY

T.W. Frierson Contractor, Inc.
Rentenbach Constructors, Inc.

RED LEVEL SPONSOR

CSX

WHITE LEVEL SPONSOR

West TN Industrial Association

BLUE LEVEL SPONSOR

TN Dept of Economic & Community Dev.
Tennessee Valley Authority
TN Dept of Labor & Workforce Development
University of Tennessee Institute for Public Service

Welcome New TEDC Members

David Hall, Executive Director
University of Tennessee Center for Industrial Services
193 Polk Ave Suite C, Nashville, TN 37210
615/532-8887 | 615/532-4937
david.hall@tennessee.edu

Brian Eftink, Attorney
Miller & Martin PLLC
832 Georgia Avenue, Suite 1000, Volunteer Bldg
Chattanooga, TN 37402
423/785-8379 | 423/321-1594
bftink@millermartin.com

Julie Perrine, Executive Director
Fayette County Chamber of Commerce
PO Box 411, Somerville, TN 38068
901/465-8690 | 901/465-6497
director@fayettecountychamber.com

Lillian Hartgrove, Vice President Economic Development
Cookeville-Putnam County Chamber of Commerce
One West First Street, Cookeville, TN 38501
931/526-2211 | 931/526-4023 Fax
lhartgrove@cookevillechamber.com

Welcome New TEDC Sponsor

THE UNIVERSITY of
TENNESSEE 

INSTITUTE for
PUBLIC SERVICE

The Institute for Public Service plays a key role in the public service component of the University of Tennessee by assisting city and county governments in Tennessee, and by training law enforcement personnel on a local, regional and national level. With offices in every region of the state, IPS also helps Tennessee manufacturers reduce costs and increase revenue.

105 Student Services Building | Knoxville, TN 37996
Tel: (865) 974-6621 | Fax: (865) 974-1528
www.ips.tennessee.edu



PRSR STD
U.S. POSTAGE
PAID
JACKSON TN
PERMIT #187

Suite 3030
611 Commerce Street
Nashville, Tennessee
37203-3742

Tennessee
Economic
Development
Council